



EXPORT-IMPORT BANK *of the UNITED STATES*

Ex-Im Bank helps U.S. companies to sustain and create jobs by financing U.S. exports.

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VICE PRESIDENT, INTERNATIONAL BUSINESS DEVELOPMENT

C. Michael Forgieone, a banker with more than 30 years of financial services experience with small business, large corporate, and trade finance clients, is vice president of Ex-Im Bank's International Business Development Division. In that capacity he is responsible for all international marketing of Ex-Im Bank programs.

Forgione came to Ex-Im Bank in June 2004, from a private consulting practice. Before that he was secretary of the credit committee and member of the management committee at Fortis Capital Holdings, Inc.



Forgione also held senior positions with Banque Indosuez and Mees Pierson Capital Corporation. He founded and served as president of CrossOcean Finance Corporation, a subsidiary of Continental Grain Company, which focused on financing international trade, including barter and counter trade primarily for small and medium-sized clients.

In 1985, Forgieone was active in the start up of Prudential Bache Trade Corporation and its Edge Act Bank subsidiary, eventually becoming managing director of the Trade Corporation and senior vice president and member of the board of directors of the Edge Act Bank. Earlier Forgieone was head of trade finance in New York and later group manager-London for Marine Midland Bank. He began his career in the Corporate Banking Division of Irving Trust Company in New York.

Forgione holds a B.A. degree in economics from Hofstra University and an M.B.A. from Columbia University Graduate School of Business with a concentration in finance.

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October 2004